



**SEPC**

Engineering the Future

SEPC LIMITED

Investor Presentation



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# SEPC Limited: Complete EPC Solutions. Engineered For Excellence

**SEPC Limited** (The Company, SEPC) formerly known as Shriram EPC Limited is a public EPC company specializing in Water & Municipal Services, Roads, Industrial EPC, and Mining. The company offers turnkey solutions including design, procurement, construction, and commissioning.

SEPC maintains a substantial fleet of construction and material handling equipment, including cranes, batching plants, hydras, and specialized shaft sinking equipment.

SEPC's clientele includes major central and state government bodies such as AUDA, GWSSB, AMC, BWSSB, CMWSSB, and PSUs like SAIL and Vizag Steel, reflecting its strong industry presence and execution capabilities.



# SEPC's Performance @ Glance



Established In  
**2000**



Listed In  
**2008**



**60+** Projects  
Completed



Projects Executed  
Across **14+** States



Current Order Book:  
**₹ 653 Cr**



Executed over  
**₹ 28,895.36 Cr** worth of  
water & sewerage projects



**Tender**  
Participation



Reduced debt from **₹907 Cr** to **₹182 Cr** via equity infusion & restructuring



CRISIL Rating: **BB+** for  
Fund & Non-Fund  
Based Exposure



ISO **9001:2015**  
ISO **45001:2018**  
ISO **14001:2015**



Team Size  
**228**



**8** Technology  
Partners

## Financial Year Highlights (₹ In Cr)



FY24  
Revenue: **560.98**  
EBITDA: **72.49**  
PAT: **22.78**



FY25  
Revenue: **597.65**  
EBITDA: **98.94**  
PAT: **24.84**



# Guided By Purpose: SEPC's Vision & Mission



**Vision:** To be a leader in engineering and project implementation with a focus on Water & Infrastructure, Process & Metallurgy and Mining Minerals.



**Mission:** Grow through mutually beneficial associations with customers, technology partners and vendors; empower and strengthen the skills and competencies of people; apply a systems approach to project management to ensure timely, cost-effective & quality deliverables.



# Promoter Overview: Mark AB Capital Investment LLC

Backed by a Dubai-based royal family office, Mark AB specializes in managing stressed assets and driving strategic turnarounds across global markets.

-  Founded: **1998**
-  Headquarters: **Dubai, UAE**
-  Ownership: **Family-owned investment firm**
-  AUM: Approx. **US\$ 4.3 Billion**
-  Investment Focus: EPC companies across **India, GCC countries, Egypt, and Russia**
-  Single largest **shareholder**
-  **Lead promoter** and **strategic investor**



# Trusted Leadership: The Backbone Of Success



**Mr. Abdulla Mohammad Ibrahim Hassan Abdulla**

Chairman & Non-Executive Director

He is the CEO of Mark AB Capital Investment, specializing in strategic M&A. He has led key projects with the Saudi Investment Fund and executed complex deals in aerospace and AI sectors.



**Mr. Nemmara Krishnan Suryanarayanan**

Managing Director & Chief Executive Officer

He is a 64-year-old Mechanical Engineer with leadership experience in engineering and EPC projects, including cooling systems. His last role was as Director and CEO of Hamon Group India.



**Dr. Ravichandran Rajagopalan**

Independent Director

He is a strategic management PhD, certified Independent Director, and finance professional with 40 years of experience. He has worked across 64 countries and holds a post-doctorate in investment banking.



**Mr. Arun Kumar Gopalswamy**

Independent Director

He is a Professor at IIT Madras, specializing in impact evaluation, e-business valuation, and project finance. He has worked with DFID UK and led consulting projects across Asia in infrastructure, risk, and development.



**Mr. Rajesh Kumar Bansal**

Independent Director

He is a banking professional with 33+ years of experience in corporate credit and debt resolution. He is also a qualified Insolvency Resolution Professional with a background in textiles and CAIIB certification.



**Ms. Sundaram Gayathri**

Independent Director

She is a Chartered and Cost Accountant with 22 years of experience, currently handling audits for corporates across India through Profaids Consulting.



# Core Leadership: Meet The Key Managerial Team



**Mr. Chandrasekharan  
Sivaprakasam Ramalingam**  
Chief Financial Officer



**Mr. Thiruppathi Sriraman**  
Company Secretary & Compliance Officer

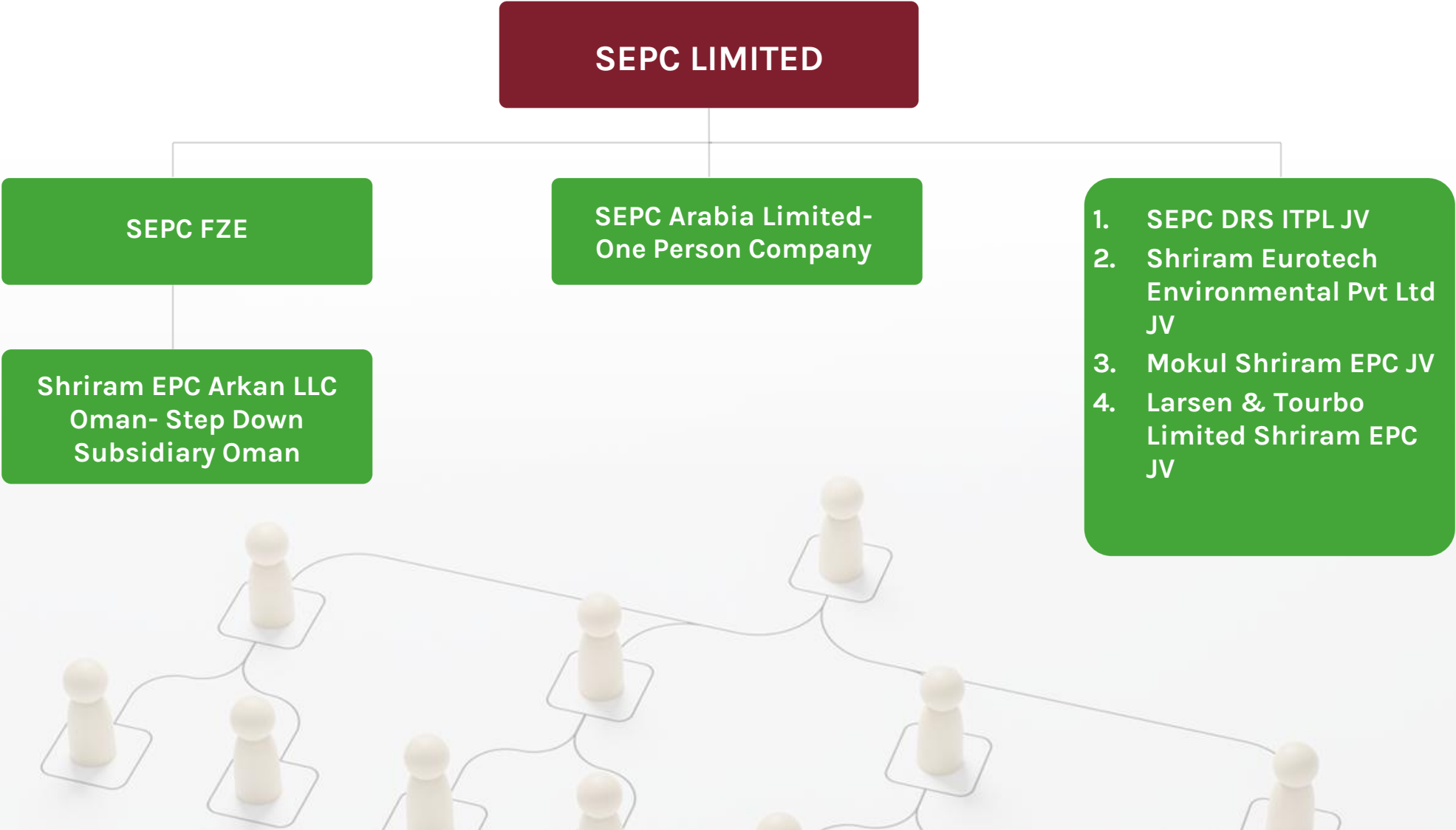


**Mr. Arivalagan Dakshnamoorthy**  
Director (Technical)





# Corporate Structure: Strategic Entities, Unified Goals



# Diverse Business Segments Powering Sustainable Growth

## Infrastructure



Water & Sewer



Road

Order Book:  
₹ 635 Cr

## Industrial EPC



Process  
Plants



Steel  
Plants



EPC under deep  
shaft Mining



Power  
Plants

Order Book:  
₹ 18 Cr



# Delivering Sustainable Water & Sewerage Solutions

## Proven EPC Experience:

SEPC has over two decades of experience in executing water and sewerage projects across India and abroad, with strong turnkey engineering capabilities.

## Core Offerings:

**Drinking Water Projects:**  
Source to household pipeline solutions.

**Sewerage Treatment:**  
Collection, treatment, and discharge systems.

**Rehabilitation:** Resin-based trenchless pipeline restoration.

## Key Projects:

₹127 Cr Chennai Metro Water Project (2013).

₹1,769 Cr Sewerage Project in Basra, Iraq (2021).

₹450 Cr Drinking Water Project in BUIDCO, Gaya-Bihar (2024).

## Strong Track Record:

Completed water and sewerage projects worth ₹28,895.36 Cr as of Dec 31, 2024.



SEPC has executed road projects for MoRTH and aims to leverage this qualification to bid for new projects and expand its road EPC vertical.

## Revenue Generated From MORTH Road Project

(In ₹ Lakhs)

Particulars	Dec'24	FY24	FY23	FY22
Ministry of Road Transport & Highways (MORTH) road project	6,261.10	4,111.08	3,744.63	4,629.92
Total	6,261.10	4,111.08	3,744.63	4,629.92



# Industrial EPC Projects: Built For Performance

## Steel Plants

**Domain Expertise:** SEPC has extensive experience in integrated steel plant projects, including sinter plants, coke ovens, wire rod mills, compressors, and material handling systems. It is qualified to bid in this segment, often with global technology partners.

### Key Projects:

- **Oman:** Erection of balance of plant for 1.2 MTPA steel facility
- **Rourkela (2018):** Coal Chemical Plant for Coke Oven Battery No. 6
- **RINL (2022):** Complete execution of Sinter Plant



## EPC under deep shaft Mining

- SEPC has expertise in shaft sinking and is qualified to execute mining projects across multiple minerals including gold, copper, coal, and uranium.
- In 2022, it completed a turnkey circular shaft construction with winding installations for Hutti Gold Mines Company Limited.



## Power & New Energy Plants

- SEPC has experience in executing diverse power projects including thermal, wind, and biomass-based power plants.
- The company offers end-to-end EPC solutions across conventional and renewable energy segments.



## Process Plants

- SEPC executes turnkey process plants in sectors like cement, coal handling, coal gasification, and cattle feed.
- Qualified to bid in this segment through consortiums with technology partners.



# Order Book Snapshot: Driving Operational Flow



Name of the customer



Order Value (₹ In Cr)



KUIDFC-Byagdi  
Municipal



13.02



KUIDFC- Davangare



2.74



KUIDFC-Byagdi  
Municipal - 24 X 7



11.85



BUDCO-GAYA



57.99



DWSD-BAGHMARA



2.42



DWSD - Jharkhand-  
Tandwa



36.06



JUIDCO-Dhanbad



20.56



DWSD - Jharkhand-  
Chaibasa



39.04



DWSD -  
Jaharkhand -  
Margomounda



20.42



DWSD-  
Chouporan



120.40



DWSD- Govindpur



209.34



Irrigation Division -  
Bhabua & Mohania



101.37



RINL



9.14



Indian Metals &  
Ferro Alloys Ltd



4.57



N K Gupta  
Builders P Ltd



4.39



Others - Less than  
20 Lakhs



0.37

**Total - Domestic**  
**₹ 653.68 Cr**



Roshn KSA - Jeddah 1 A



2,025



Cement Plant at Uzbekistan through  
SEPC FZE



1,823

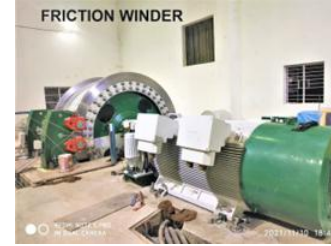
**Total- International**  
**₹ 3,848 Cr**

**Total Order Value ₹ 4,501.68 Cr**



# Engineering Excellence: Hutti Mines & Kerala Feeds

## Hutti Gold Mines Project



## Kerala Feeds Limited, Cattle Feed Plant



## Tenders In Pipeline

### Domestic Tenders:

Participated in bids worth ₹4,505 Cr currently under evaluation and approval.



### International Tenders:

Engaged in multiple opportunities with promoter support for global expansion.





# Domestic Bids: Tapping Growth Opportunities

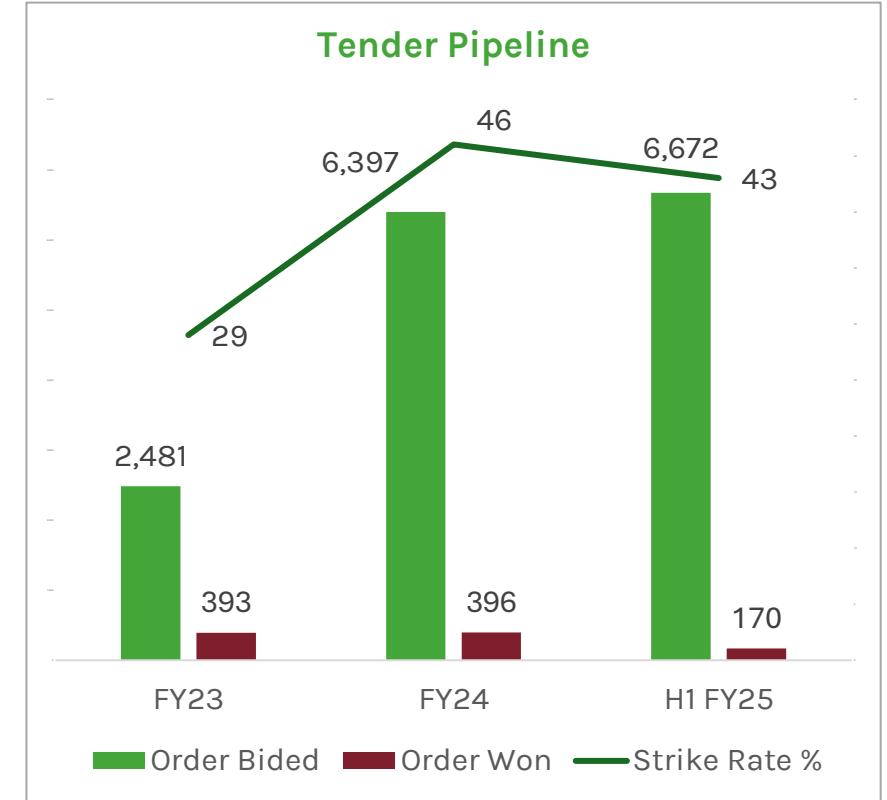
S.N	Opportunity	Bid value Rs Cr	Status / Remarks
<b>Water Division</b>			
1	WRD Bihar – Nabanagar	140	Tender opened. Evaluation under progress.
2	WRD Bihar- Nabinagar	150	Tender opened. Evaluation under progress
3	BUIDCO Bihar – Katigarh	160	Tender opened. Evaluation under progress
4	BUIDCO Bihar – Begusarai	140	Tender opened. Evaluation under progress
5	BUIDCO Bihar – Navada	230	Tender opened. Evaluation under progress
6	BUIDCO – Bihar – Biharsheriff	150	Tender opened. Evaluation under progress
7	WRD Bihar – Moharanna	600	Tender expected in July. SEPC qualified
8	BUIDCO – Buxar	170	Tender expected in June. SEPC qualified
9	BUIDCO- Jagannabad – Underground Drainage (UGD)	400	Tender expected in June. SEPC qualified
<b>Total</b>		<b>2,140</b>	

S. N	Opportunity	Bid value Rs Cr	Status / Remarks
<b>Industrial EPC</b>			
1	SAIL – RSP – Raw Material Handling System(RMHS)	450	Bid Submitted
2	SAIL – DSP – RMHS	650	Bid under preparation
3	SAIL – Bokaro – CDCP	200	Bid under preparation
4	Adani mines – 3 shaft decline in coal	100	Under bidding
5	HCL Surda Deep Shaft Mine – Revival of Stalled Project	65	Under active consideration by the client
6	SAIL – DSP – Power Supply System	100	Working with SMS
7	Titan Cement, Greece – Fly ash handling system in India	100	Order finalization by July,25
8	133 MW Solar Power Project	700	Order expected in July, 25
<b>Total</b>		<b>2,365</b>	

**Total Bids: ₹ 4,505 Cr**

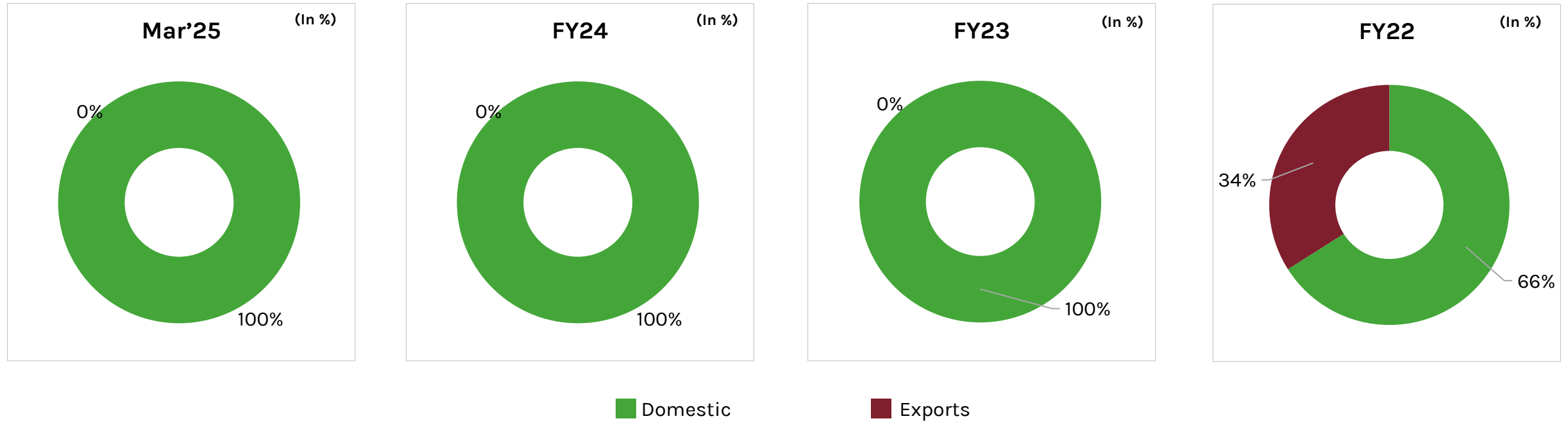
# Tender Pipeline: Expanding Bidding Footprint

Particulars	H1 FY25	FY24	FY23
Tenders Participated - SEPC	1,784.00	3,616.00	2,481.00
Tenders Participated - WOS of SEPC	4,888.00	2,781.00	-
Total Tenders Participated (A)	6,672.00	6,397.00	2,481.00
Declared L1 & Tender subsequently cancelled	-	-	315.00
Declared L1 & order awaited (SEPC WOS)	2,730.00	2,534.00	-
Order Received	170.00	396.00	393.00
Total Bids Won (B)	2,900.00	2,930.00	708.00
<b>Strike Rate (B / A*100%)</b>	<b>43%</b>	<b>46%</b>	<b>29%</b>





# Revenue Break-up: Domestic Vs Exports



(In ₹ Cr)				
Sector	Mar'25	FY24	FY23	FY22
Domestic	597.65	560.98	378.84	216.54
Exports	-	-	-	112.91
Total	597.65	560.98	378.84	329.45

# Landmark Projects: Showcasing Execution Excellence



Client



Description Of Project

## Water Infrastructure



Gujarat Water Supply and Sewage Board



Water Supply Project- HDPE Pipeline-210 Kms



Tamil Nadu Water Supply Board



Comprehensive Water Supply Scheme



Chennai Metro Water Supply & Sewerage Board



Comprehensive Water Supply Scheme



Drinking Water & Sanitation department (Jharkhand)



Comprehensive Water Supply Scheme



GMR Energy (Chhattisgarh)



Raw Water Intake project



UP Jal Nigam



Conditional Assessment & Rehabilitation of old trunk sewer



BUIDCO -Gaya



Water Supply Scheme

## Industrial EPC



SAIL (Odisha)



New Coal Chemical Plant



SAIL (Bokaro & Durgapur)



ATC/OTC and CDI



MISCO (Oman)



MTPA Steel Plant (BoP)- Executed from Shriram EPC FZE- Sharjah



Konkala Copper Mines (Zambia)



Gas Cleaning Plant



RINL (AndhraPradesh)



Upgradation of Sinter Plant



SAIL (Bhilai)



Electrostatic Precipitator



Jayajoti Cements (Andhra Pradesh)



Green field Cement Plant



Kerala Feeds Limited



Green field Cement Plant



# Landmark Projects: Showcasing Execution Excellence



Client



Description Of Project

## Power & New Energy



Suryadev Alloys  
(Tamil Nadu)



2\* 80 MW Thermal Power  
Plant



Various Customers  
(Across India)



Wind Farms



OPG Limited (Tamil  
Nadu)



77 MW Thermal Power  
Plant



OGPL (Across India)



Bio Mass Power Plants

## Mineral Processing



Hutti Gold Mines  
(Karnataka)

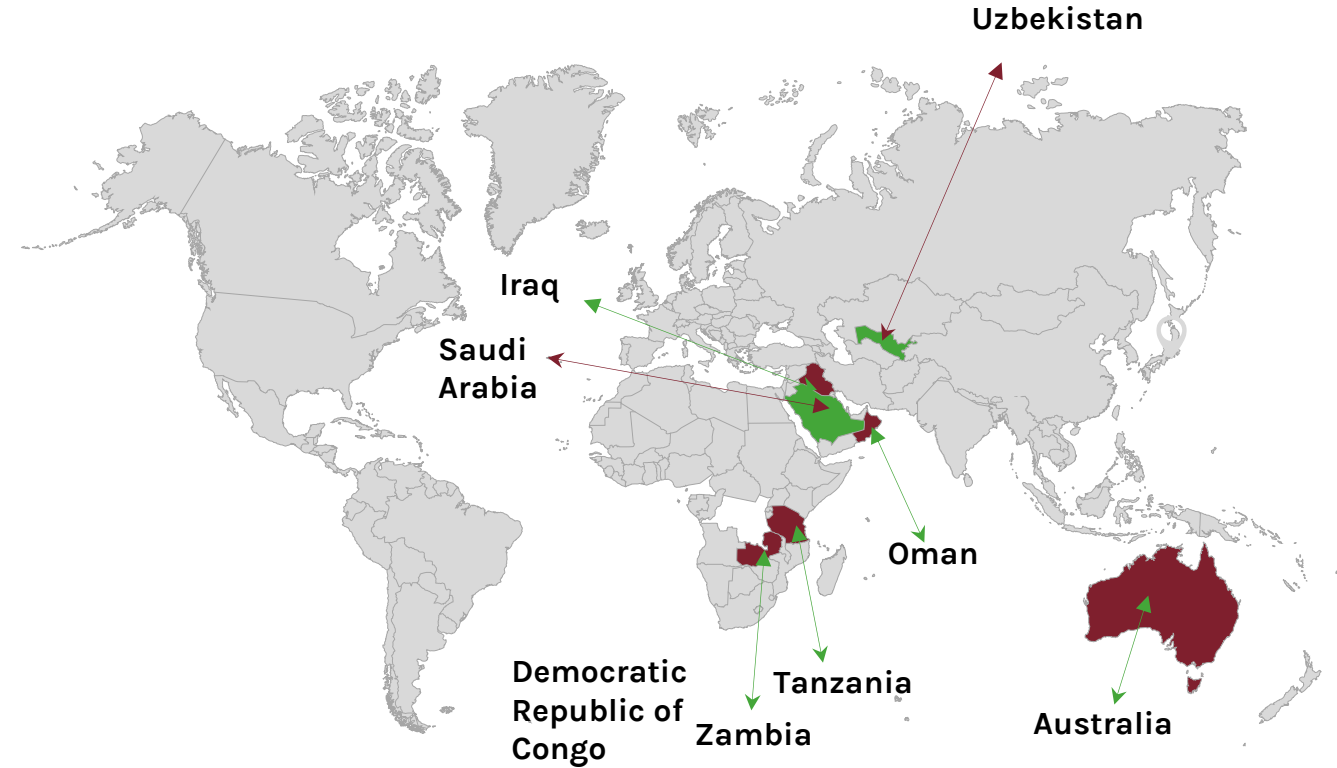
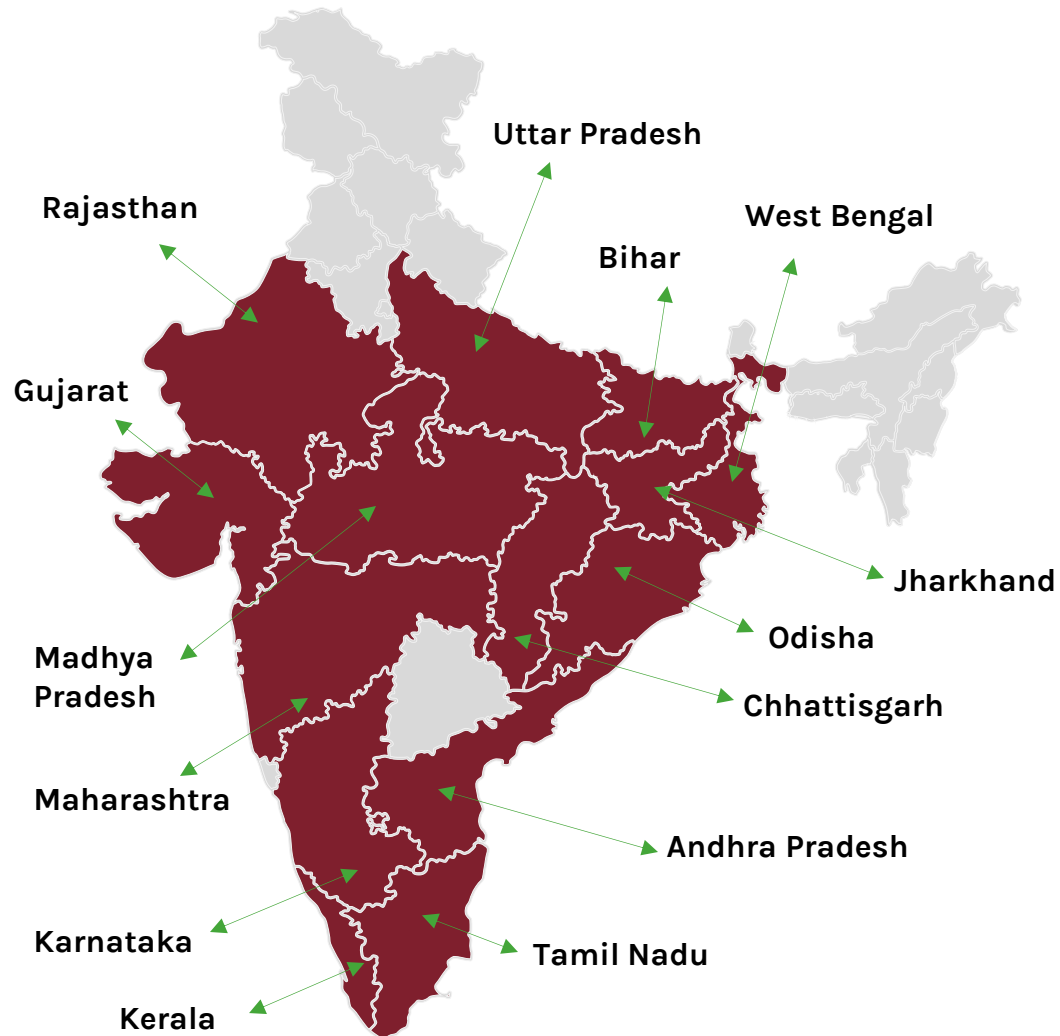


Designing, sinking & lining  
of vertical shaft of 6m  
diameter and 960m depth

# Geographical Presence: Pan-India & Beyond

## Domestic

Projects Executed Across 14+ States



### Executed Projects:

- Iraq
- Tanzania
- Oman
- Zambia
- Australia

### Ongoing/Upcoming Projects:

- Saudi Arabia
- Uzbek



# Marquee Clients: Driving Growth Through Strategic Relationships



Ministry of water and irrigation  
Tanzania



Basra Governorate, Iraq



CMWSSB



BUIDCO



DWSD



KUIDFC



JUIDCO



NHAI



UP Jal Nigam



DJB



TWAD



BWSSB



BUIDCO



Kerala Feeds Limited



HGML

Nationally and Internationally renowned Customer

# Global Expansion: Strengthening International EPC Footprint

## Cement Manufacturing Plant – Uzbekistan

- **Project Size:** Over USD 325 million (₹2,700+ Cr)
- **Client:** JV OHONGORON CEMENT MS LLC
- **Location:** Urgaz Village, Akhangaran District, Tashkent, Uzbekistan
- **Scope:** Complete EPC execution – Design, Engineering, Project Management, Civil Works, Supply, Erection, Testing & Commissioning
- **Timeline:** 30 months
- **Capacity:** 3.0 MTPA greenfield cement plant
- **Impact:** Expected to significantly boost top-line and bottom-line performance

## Civil Infrastructure Agreement – Saudi Arabia

- **Project Size:** SAR 893 million (~₹2,200 Cr)
- **Client:** Roshn Infrastructure, Riyadh
- **Location:** Jeddah region, Kingdom of Saudi Arabia
- **Scope:** Civil Infrastructure Works for Housing Projects
- **Timeline:** 3 years from contract award



# Marketing Strategy: Leveraging Government Initiatives & Sectoral Growth





# Jal Jeevan Mission: Transforming Rural Water Infrastructure



## 1. Objective

To provide safe and adequate drinking water via household tap connections to all rural households by 2024.



## 2. Core Components

- Tap water access
- Source sustainability (e.g., rainwater harvesting, greywater reuse)
- Water conservation initiatives



## 3. Approach

- Community-led implementation
- Focus on awareness through Information, Education, and Communication (IEC)



## 4. Vision

To build a **Jan Andolan (people's movement)** for water, making it a shared national priority.

### Impact of JJM:

#### Reduction in Child Mortality

Providing safe water to rural households can help avert approximately **1.36 lakh child deaths**.

#### Reduction in Diarrheal Deaths

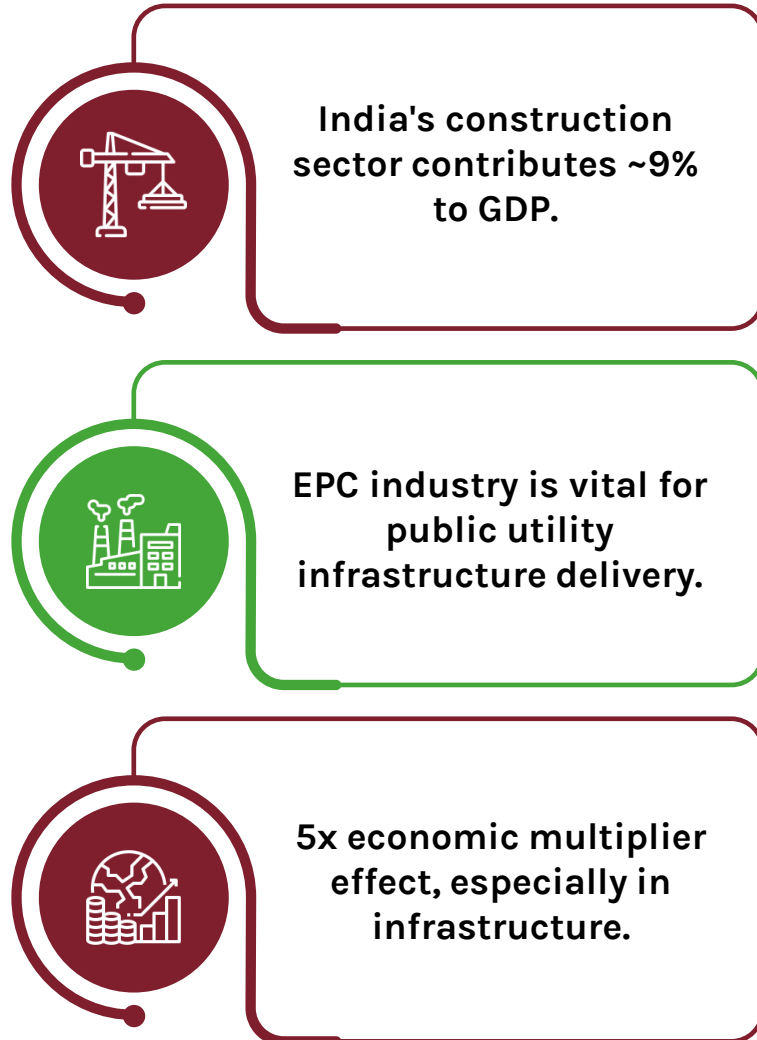
Access to clean drinking water can prevent nearly **4 lakh deaths due to diarrhoea**.

Total rural households  
**19,36,46,537**

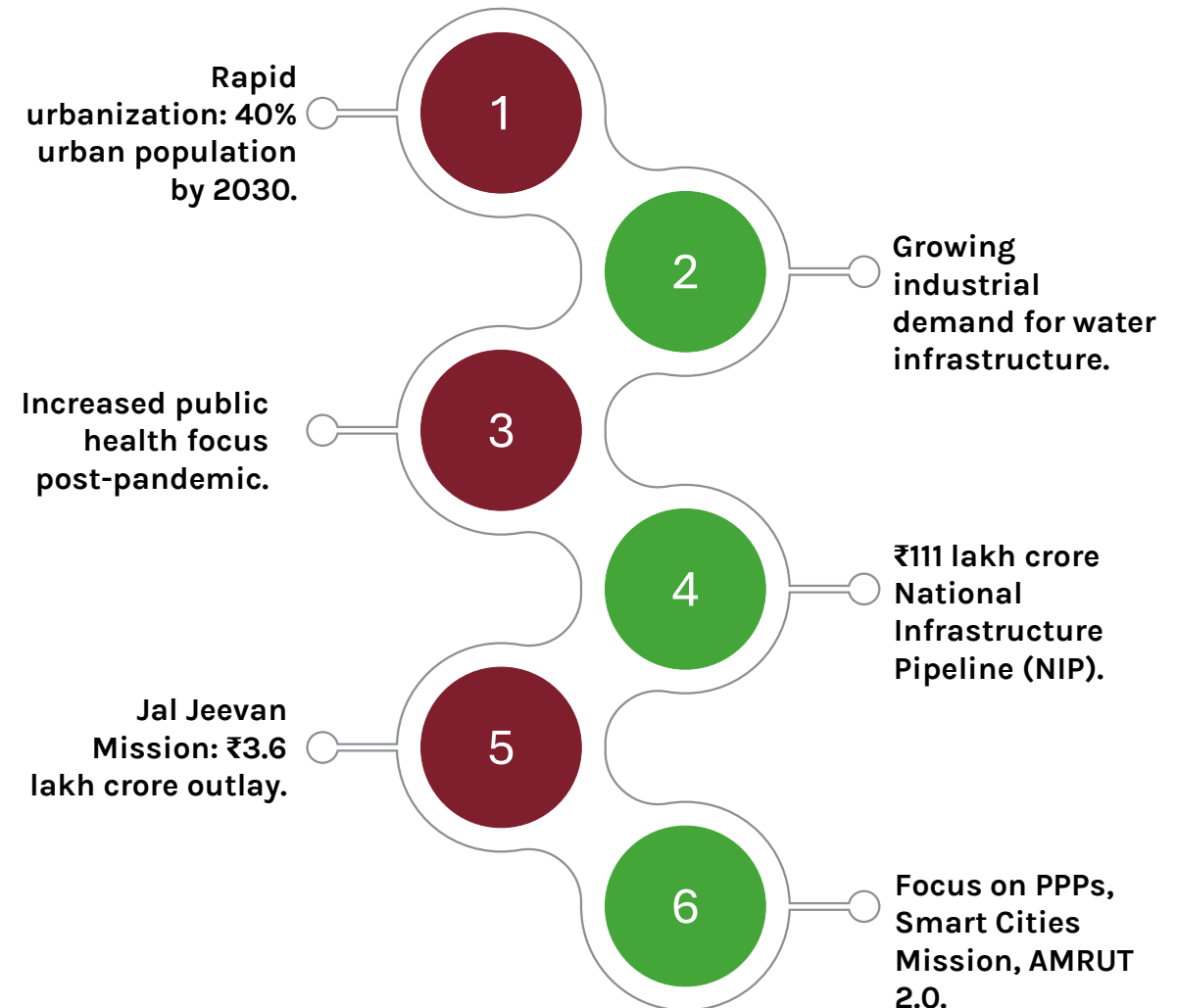
Rural household tap connections  
**15,63,95,288**

# National Vision: Catalysts Driving EPC Sector Momentum

## Industry Highlights



## Key Growth Drivers



# Water & Wastewater Infrastructure: Market Gaps & Demand Drivers

Major government & World Bank-backed programs under implementation.

Only ~**30%** is treated; huge STP/UGSS demand.

Market to reach **USD 3.7B by 2030**, growing at **11% CAGR**.

Rise in real estate and industrial parks.

Industry uses **40–45%** of total water supply.

Key schemes: **JJM, AMRUT, Smart Cities**.

Environmental regulations driving STP/WTP upgrades.

Decentralized infra models emerging in smaller towns.

93% of WTPs in India executed via EPC mode

India generates ~62 billion liters/day of sewage.

Rise in use of **SBR, MBR, RO, SCADA tech**.





# Market Insights: India's Growing Water & Wastewater Sector

India's EPC market for water treatment projects grew from USD 1.4 billion in 2021 to USD 1.9 billion in 2024, at a CAGR of 11.4%.

1

EPC sector pivotal to India's water infrastructure modernization.

2

Water infrastructure EPC market growing rapidly due to urbanization, pollution, and industrial demand.

3

~93% of 1,527 water treatment projects in India follow EPC model (as per NIP).

4

Public health, safety, and sustainability standards driving EPC design & execution.

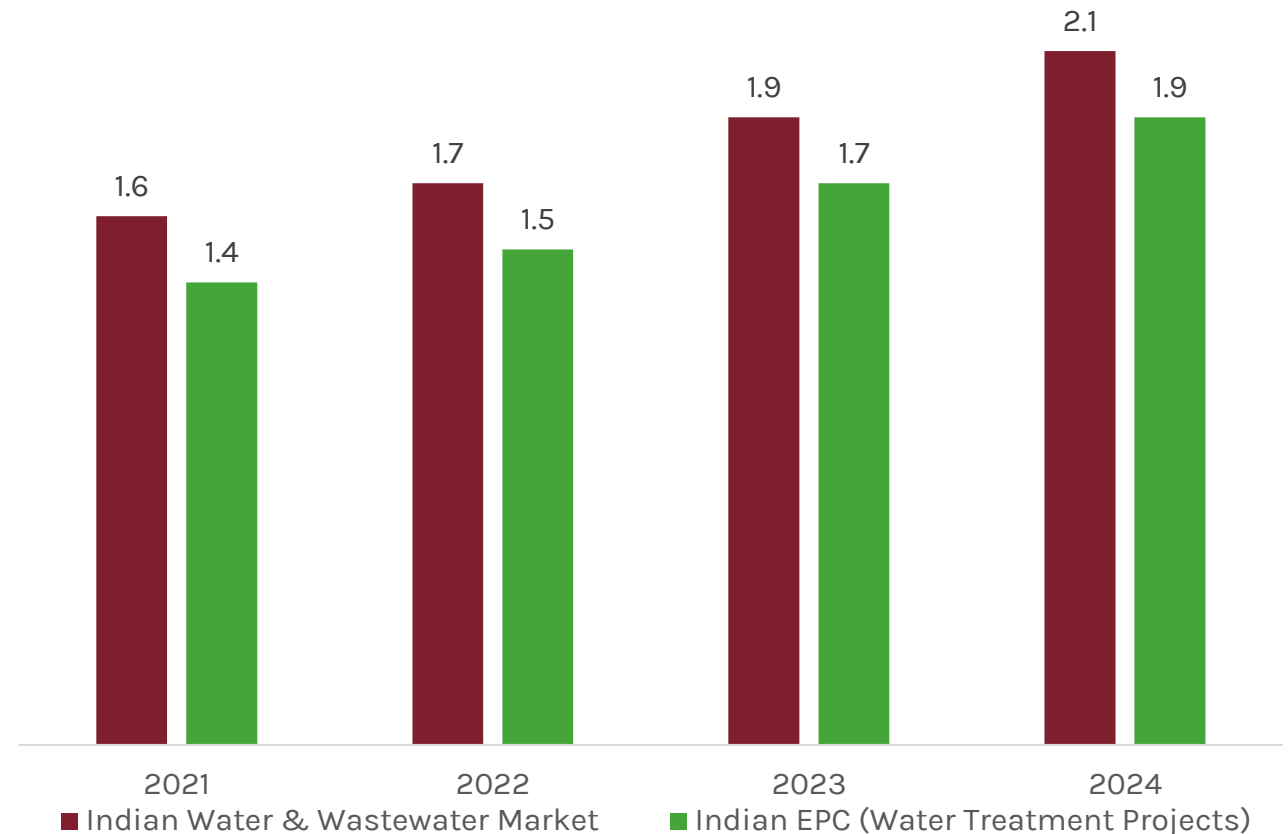
5

Market expected to grow from \$1.6B in 2021 to \$2.1B by 2024 at 10.1% CAGR.

Source: 6Wresearch

Investor Presentation

Indian Water & Wastewater Treatment Market (USD Billion)



# Debt Strategy: Focused On Sustainable Reduction



## Initial Debt Profile (Sept 2022):

- Fund-based debt stood at ₹907 Cr at the time of Resolution Plan implementation.
- ₹350 Cr was infused by promoter and ₹350 Cr converted into long-dated NCDs and CCDs (₹175 Cr each).



## Rights Issue (June 2025) Plan:

- New Rights Issue of ₹350 Cr planned for June 2025.
- ₹15 Cr to reduce bank debt; ₹140 Cr to retire part of ₹172 Cr NCDs (as of Apr 30, 2025).



## Post Rights Issue (Aug 2024):

- ₹85 Cr from the ₹200 Cr Rights Issue was used to reduce debt.
- As of Mar 31, 2025, debt reduced to ₹72.05 Cr (Cash Credit) and ₹18.33 Cr (Term Loan).

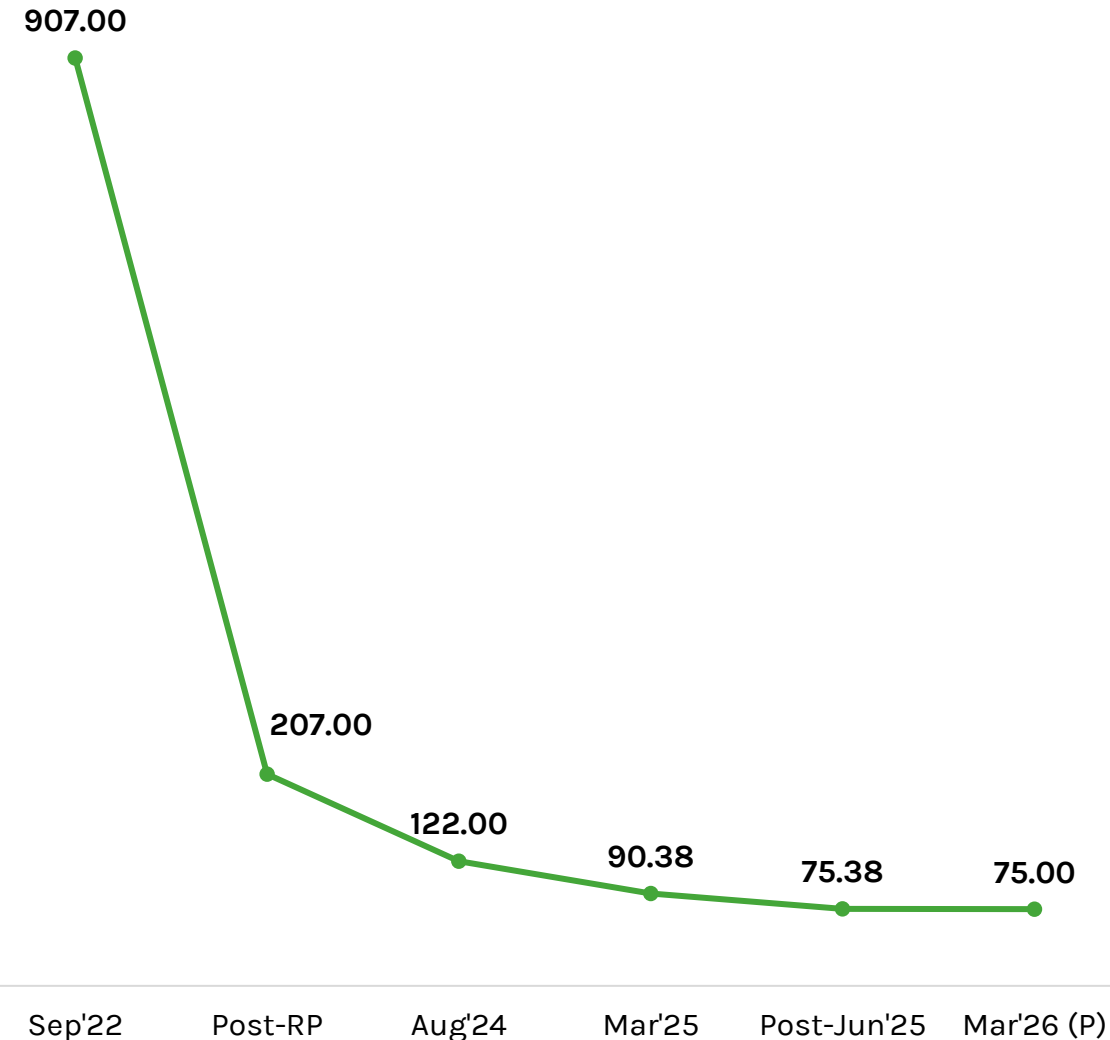


## Projected Debt Status (Mar 2026):

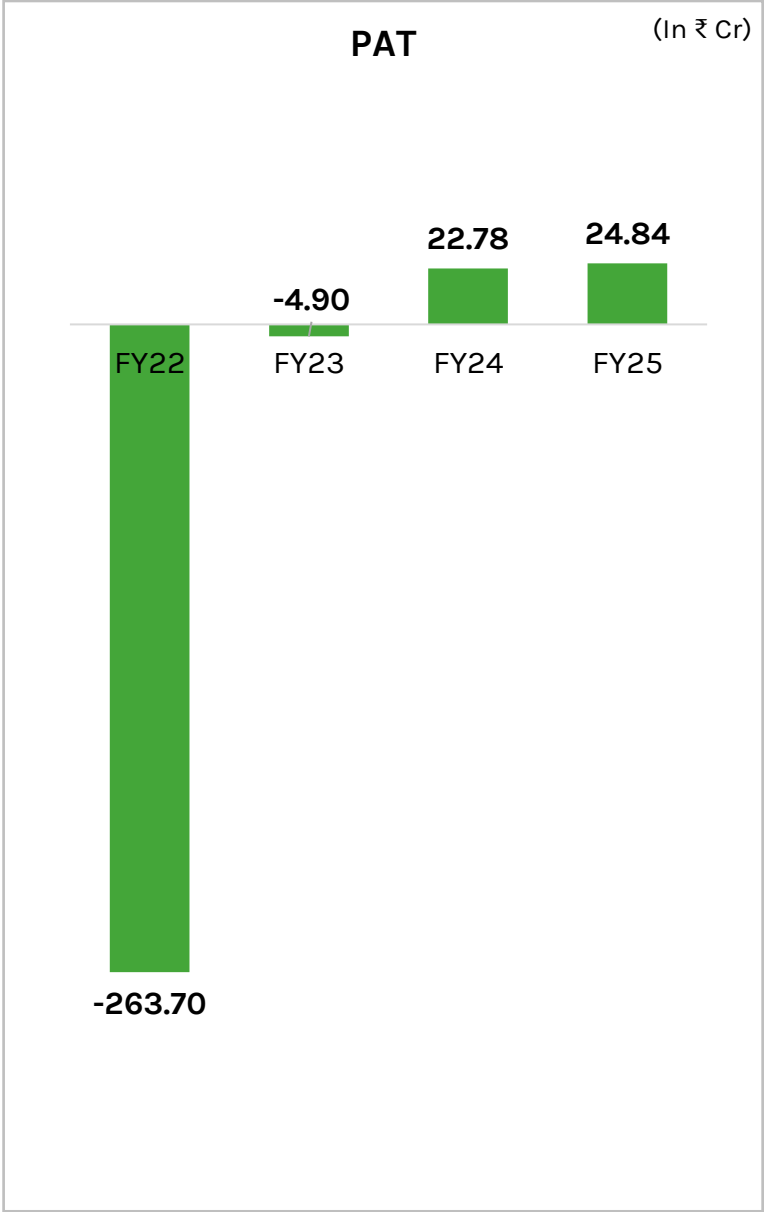
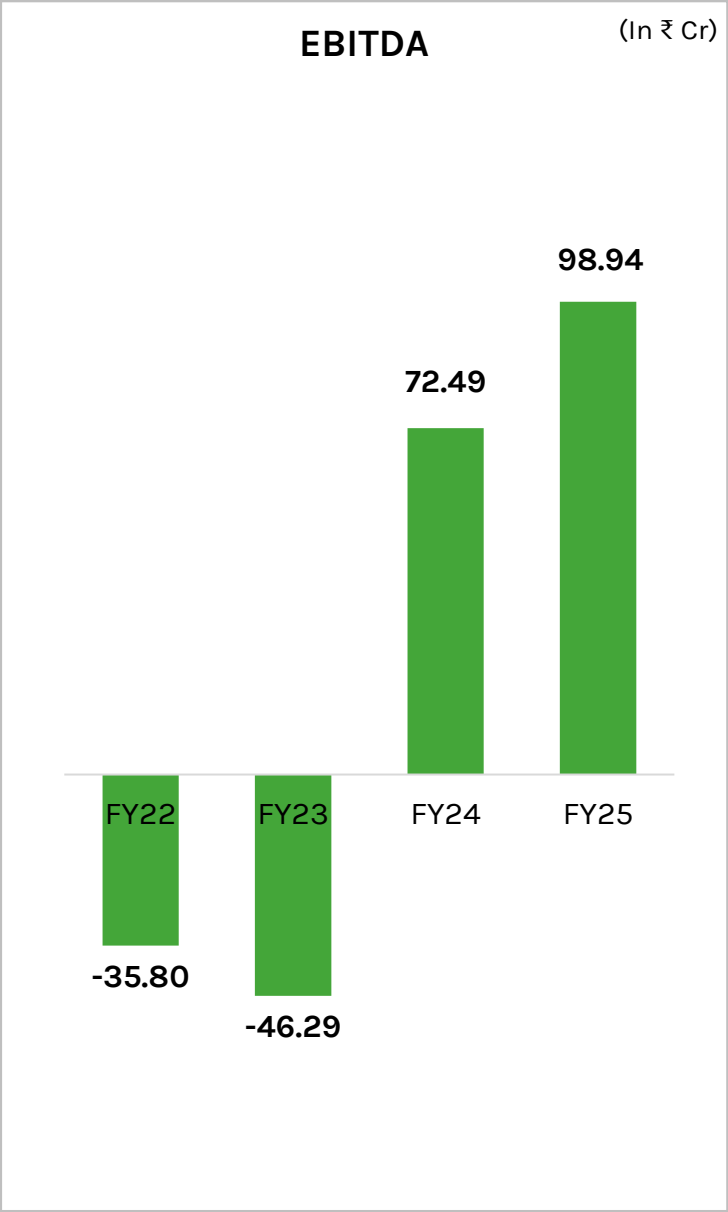
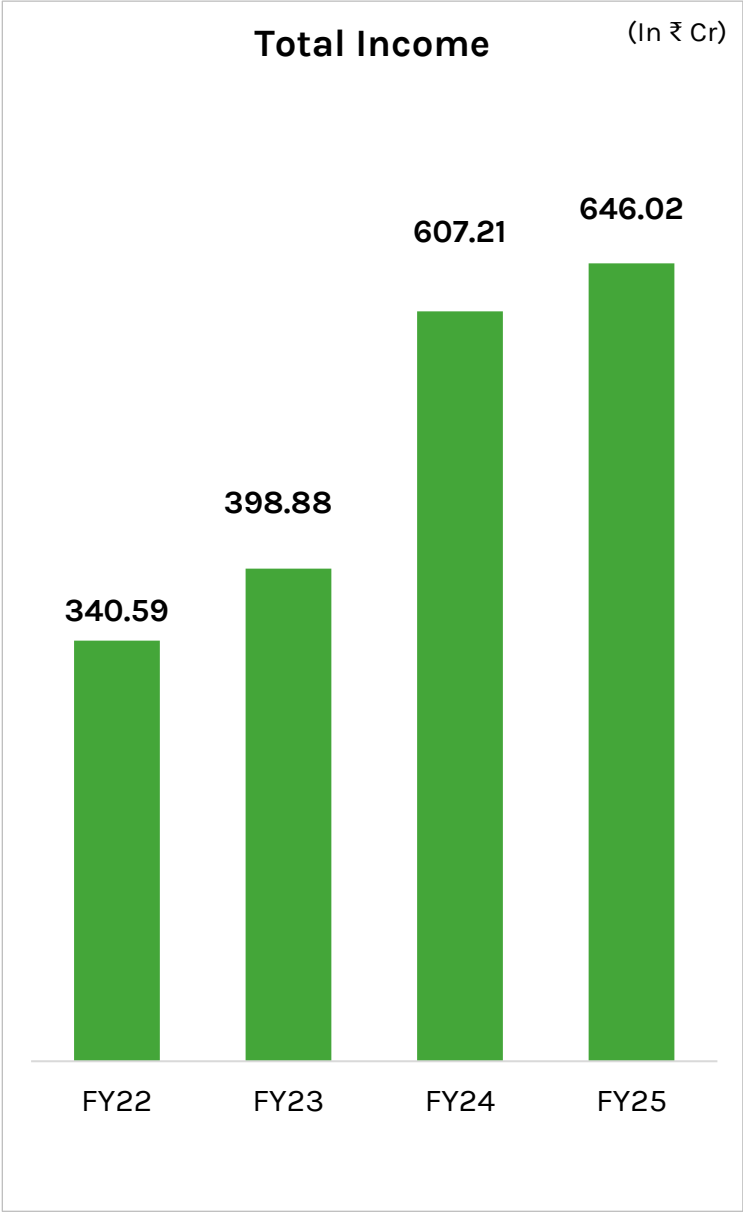
- SPEC is expected to be nearly debt-free by Mar 2026.
- Only ₹60 Cr in Cash Credit and ₹15 Cr in Term Loan to remain.

## Debt Reduction Timeline

(In Cr)



# Yearly Key Financial Highlights





# Profit & Loss Statement

Particulars	FY25	FY24	FY23	FY22
Revenues	597.65	560.98	378.85	329.46
Other Income	48.36	46.23	20.03	11.13
<b>Total Income</b>	<b>646.02</b>	<b>607.21</b>	<b>398.88</b>	<b>340.59</b>
Cost of materials	472.57	466.72	319.05	292.50
Employee costs	32.71	32.25	33.40	36.99
Other expenses	41.80	35.76	92.72	46.89
Total Expenditure	547.08	534.73	445.17	376.39
<b>EBITDA</b>	<b>98.94</b>	<b>72.49</b>	<b>-46.29</b>	<b>-35.80</b>
<b>EBIDTA (%)</b>	15.32%	11.94%	-11.61%	-10.51%
Finance Costs	44.78	44.39	60.40	115.68
Depreciation	5.09	5.32	6.15	5.83
PBT Before Exceptional Item	<b>49.07</b>	<b>22.78</b>	<b>-112.84</b>	<b>-157.31</b>
Exceptional Item	13.89	0.00	138.15	63.61
PBT	<b>35.18</b>	<b>22.78</b>	<b>25.32</b>	<b>-220.92</b>
Tax	10.34	0.00	30.22	42.78
<b>PAT</b>	<b>24.84</b>	<b>22.78</b>	<b>-4.90</b>	<b>-263.70</b>
<b>NPM (%)</b>	3.85%	3.75%	-1.23%	-77.43%

# Balance Sheet

(In ₹ Cr)

Equities & Liabilities	FY25	FY24	FY23	FY22
Equity	1563.66	1409.81	1321.53	971.53
Other Equity	-57.63	-199.55	-235.03	-233.53
Non Controlling Interest	1.66	1.62	1.60	1.47
<b>Net Worth</b>	<b>1506.03</b>	<b>1210.26</b>	<b>1086.50</b>	<b>738.00</b>
<b>Non Current Liabilities</b>				
Non Current Borrowings	262.59	298.40	266.17	153.64
Lease Liabilities	1.37	1.79	2.52	2.02
Other Financial Liabilities	17.99	38.47	40.24	44.65
Contract Liabilities	32.05	45.52	20.78	22.03
Long Term Provision	5.68	7.34	5.90	5.41
<b>Total Non Current Liabilities</b>	<b>319.67</b>	<b>391.54</b>	<b>335.62</b>	<b>227.75</b>
<b>Current Liabilities</b>				
Current Borrowings	93.85	153.74	139.67	824.63
Lease Liabilities	0.62	1.01	0.98	0.37
Trade Payables	411.36	304.21	379.57	339.68
Other Financial Liabilities	10.07	101.65	16.25	18.75
Contract Liabilities	39.70	42.81	34.33	59.34
Short Term Provisions	1.36	0.54	2.86	6.33
Other Current Liabilities	2.69	1.92	4.46	6.90
<b>Total Current Liabilities</b>	<b>559.66</b>	<b>605.88</b>	<b>578.12</b>	<b>1,256.00</b>
<b>Total Equity &amp; Liabilities</b>	<b>2,387.03</b>	<b>2,209.30</b>	<b>2,001.82</b>	<b>2,223.22</b>

Assets	FY25	FY24	FY23	FY22
<b>Non Current Assets</b>				
Fixed assets	130.08	133.97	109.75	80.63
Non Current Investments	0.45	0.78	0.41	0.53
Trade Receivables	192.34	166.05	182.06	187.69
Income Tax Assets (Net)	21.64	17.10	15.49	14.12
Non Current Financial Assets (Loans)	6.96	6.96	6.97	81.31
Other Non Current Financial Assets	13.97	10.30	10.41	10.92
Deferred Tax Assets (Net)	392.90	403.24	403.24	433.46
<b>Total Non Current Assets</b>	<b>758.33</b>	<b>738.41</b>	<b>728.34</b>	<b>808.65</b>
<b>Current Assets</b>				
Contract Assets	1076.28	919.76	732.47	797.09
Trade receivables	368.07	300.02	292.06	372.50
Cash & Bank Balance	49.25	60.93	50.37	29.70
Other Current Financial Assets	1.86	2.34	1.66	8.79
Other Current Assets	133.25	187.85	196.92	206.48
<b>Total Current Assets</b>	<b>1,628.70</b>	<b>1,470.89</b>	<b>1,273.48</b>	<b>1,414.57</b>
<b>Total Assets</b>	<b>2,387.03</b>	<b>2,209.30</b>	<b>2,001.82</b>	<b>2,223.22</b>

# Object Of The Issue

Funding for NCD  
repayment and  
interest



Repayment/prepay  
ment of company  
borrowings.



Funding for additional  
margin on non-fund-  
based limits.



To meet existing and  
additional working  
capital needs.



General Corporate  
Purposes



## Security Name

SEPC Limited

Issue Price ₹ 10 Per Equity Share

Rights Entitlement 11 Share For Every 50 Share Held On Record Date

Record Date May 23, 2025

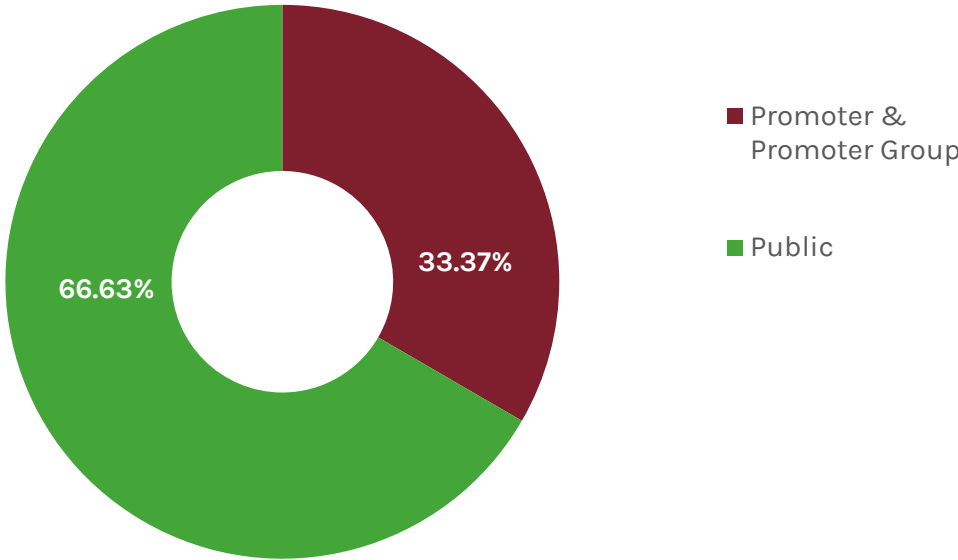
Rights Issue Open June 09, 2025

Rights Issue Close June 23, 2025

Rights Renunciation Period June 09, 2025 to June 17, 2025

Issue Size (Amount) ₹ 350 Cr

## Shareholding Pattern

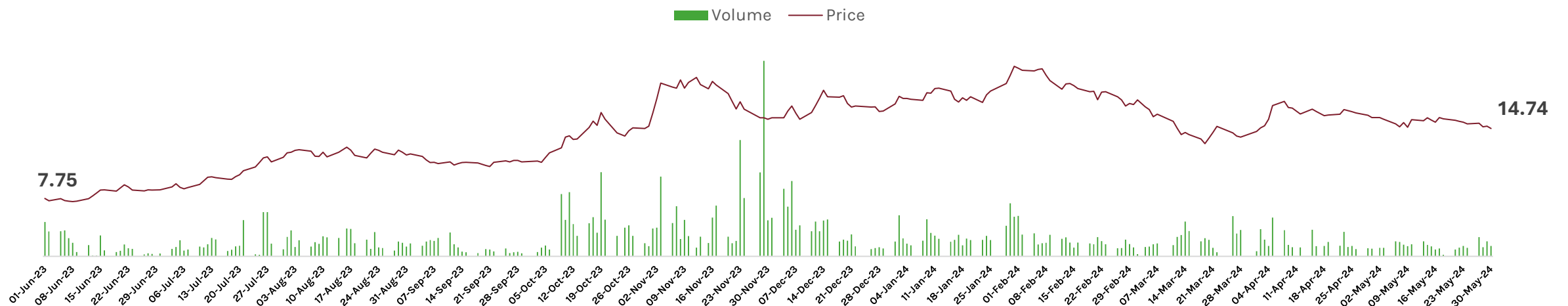




## Stock Information

NSE Code	SEPC
BSE Code	SEPC
ISIN	INE964H01014
Share Price ₹	14.65
Market Capitalization ₹ Cr	2,792.82
No. of Share Outstanding	1,59,01,58,103
Face Value ₹	10
52 Week High/Low ₹	31.59/11.15

## Share Performance From 1st June 2023 To 4th June 2025



# Core Strengths: Driving Differentiation & Leadership



## Proven Project Execution:

- Successfully completed 7 EPC projects in FY24 across water and industrial sectors, including major works in Varanasi, Bokaro, and Vizag.
- Demonstrated expertise in executing complex, multi-disciplinary projects on time and to specification.



## Technical Proficiency:

- Offers advanced, cost-effective, and customized engineering solutions through in-house expertise and global technology partners.
- Known for innovation and client-centric design, resulting in repeat business and long-term relationships.



## Focus on High-Growth Sectors:

- Strong presence in water, wastewater, industrial EPC, mining, and renewable energy—sectors with growing domestic and global demand.
- Completed international projects like the stormwater and sewer pipeline in Basra, Iraq, via JV with Mokul Shriram EPC.



## Strong and Experienced Leadership:

- Led by a seasoned Chairman and CEO with deep EPC expertise and over a decade of industry experience.
- Supported by a skilled management team and board driving strategic growth and execution.



# Growth Blueprint: Key Strategies Driving Forward Momentum

## Targeting Mid-Size EPC Segment:

- SEPC is focusing on contracts below ₹800 Cr, where reduced competition offers strategic advantage.
- Strong pre-qualification credentials position the company well in this segment.

## Domestic Market Expansion:

- Strengthening presence in water, infra, and metallurgical EPC projects with selective market targeting.
- Exploring new energy sectors like Compressed Biogas (CBG) and Hydrogen with upcoming technology tie-ups.

## Global Project Footprint:

- Executed international projects in Australia, Iraq, Oman, Tanzania, and more via JVs and subsidiaries.
- Planning a major project in Saudi Arabia through a dedicated subsidiary, supported by promoter network.

## Promoter-Driven Market Access:

- Backed by UAE-based Mark AB Group, offering strong financial and market support in GCC regions.
- Leveraging promoter's business channels to pursue large-scale international EPC opportunities.

## Resolution Plan Implementation:

- Infused ₹350 Cr equity and converted ₹350 Cr of debt into long-term low-interest securities.
- Reduced total debt from ₹907 Cr to ₹182 Cr, easing financial burden and restoring liquidity.

## Operational Revival & Growth:

- Resolution enabled accelerated project execution and client collections.
- Repositioned for growth with improved revenue visibility and strengthened balance sheet.





# Investment Case: A High-Potential Value Proposition

1

## Diversified EPC Expertise:

- SEPC has over two decades of experience executing complex EPC projects across sectors including water, sewerage, roads, mining, power, and steel.
- Demonstrates turnkey capabilities with a track record of timely delivery and technical proficiency.

2

## Strong Order Book and Growth Pipeline:

- Actively bidding for domestic and international projects with a pipeline exceeding ₹4,501.68 Cr.
- Recently secured international contracts including a \$325 Mn cement plant in Uzbekistan and a ₹2,200 Cr infrastructure project in Saudi Arabia.

3

## Strategic Overseas Presence:

- Successfully executed projects in countries like Oman, Iraq, Australia, and Saudi Arabia.
- Promoter backing from Mark AB Group enhances credibility and access to global opportunities.

4

## Strengthened Financial Position:

- Post-resolution plan, reduced outstanding debt from ₹907 Cr to ₹182 Cr, significantly improving financial stability.
- Equity infusion of ₹350 Cr under the resolution plan enabled operational revival and fresh project execution.

5

## Sectoral Opportunities in Core Segments:

- Well-positioned to benefit from government focus on infrastructure through schemes like Jal Jeevan Mission, PM Gati Shakti, and rural infrastructure development.
- Qualified to participate in high-growth sectors such as green energy, FGD units, and steel plant expansions.

6

## Technological Edge and Quality Assurance:

- Collaborates with international technology partners to offer cost-effective and customized EPC solutions.
- Holds ISO certifications and follows stringent quality control across projects, enhancing client trust and repeat orders.

7

## Experienced Leadership and Skilled Team:

- Led by a competent management team with deep EPC domain expertise.
- Proven ability to manage large-scale projects with strong technical and project execution capabilities.

# Thank You



SEPC Limited

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